

# White Paper

We make sure



## made4you Add-on Services

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Fujitsu Siemens Computers' add-on services simplify large rollouts at customer site. By preconfiguring the server and matching the PC to the customer's requirements, the organisation and the placing into operation of each single system can be planned in advance and automated to a large extend. Malfunctions and time consuming re-configurations are prevented. Our services also extend as far as the individual lasering or printing of the systems. Moreover, we are able to deliver the PCs in a neutral package, thereby simplifying the resale.

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## **Affixing of customer asset tags (incl. MAC address)**

The affixing of customer specific inventory numbers on the PC is a made4you service which simplifies the customer's inventory administration.

Labels with bar codes and numbers supplied by the customer are affixed to the PC ex factory. On request an Excel sheet is generated showing serial numbers, MAC-addresses and inventory numbers.

The customer is able to obtain a better overview of his operational assets. The inventory number does not have to be affixed by the customer himself. Time and inventory costs are saved through the automatic processing of the Excel lists. This also simplifies the checking of current inventories.

The MAC-address is the individual address of a PC in a network and is read out with the help of a tool. Without the MAC-address a PC cannot be installed to the network.

The exact MAC-address of each PC is read out in the production process and is affixed onto the cabinet and onto the box. Additionally, the MAC-address can also be printed on the delivery note.

Knowing the MAC-address in advance simplifies the installation and organisation of a large numbers of machines on site.

## **Flashing of inventory number in the BIOS**

The central administration and with it also the inventory becomes even easier by flashing the inventory numbers into the BIOS. By using a range of tools, the administrator is easily able to read out the inventory numbers.

## **Affix customer label**

The labels supplied by the customer are affixed on the cabinets during the production process. These can be printed with customer specific information such as addresses and telephone numbers, additional SW data, customer logos etc.

## **UUID on PC and delivery note**

In order to route the right PC to the right place you need the UUID. The UUID identifies a system worldwide. It is burned-in on a chip and cannot be changed any more. The UUID therefore behaves like a unique serial number for each PC.

We can print the UUID on the PC's power rating plate, on the delivery note, on the package label of the box and we can make an Excel sheet available listing all UUIDs assigned to the PCs' serial numbers.

At the time of delivery the company already has all information required for the hardware which will shortly be made operational, thereby making the rollout much easier. The installation, the maintenance (service and support management) as well as the administration of the computing equipment is also simplified.

## **Printing or lasering of customer logo/graphic/text**

By using our laser tools and print technology, the individual corporate logo customer label can be printed on LIFEBOOK and ESPRIMO Mobile notebooks, ESPRIMO professional PCs, CELSIUS workstations and mobiles. In sectors, in which customers come into contact with the PCs, like for example trade and services, this offers interesting possibilities in terms of advertising. Fujitsu Siemens can, of course, laser the keyboard as per your specifications. Furthermore, in order to optimise security the option of attaching a label is also available.

## **Neutral packaging (without Fujitsu Siemens Computers logo)**

On customer request we can deliver the PCs in a neutral package ex factory. The systems can therefore easily be brought as OEM-products to the market.

## **XXL-packaging**

With our bulk packaging the PCs are piled on pallets with underliners and are then packaged once only. The rollout is simplified through the use of lower package and storage volume and our environment is treated with care.

## Box-in-box-packaging

When we deliver the PCs or the notebooks to our customers, we will be able to put the several systems together with the additional ordered accessories in one sole covering box on demand.

So the several components can be securely directed to the end customer, without the risk of getting lost. Also, depending on the handling of the customers' rollout, the administrative effort is drastically reduced by the cutback on just one package per system and accessories.

## Conclusion

Modell	Inventory number	Flashing of inventory number into BIOS	MAC-adress	Customer label	UUID	Logo/graphic	Neutral packaging	XXL-packaging	Box-in-box-packaging
STYLISTIC STxxx	X	X	X	X		(1)	(1)		X
ESPRIMO Mobile U	X	X	X	X		(1)	(1)		X
ESPRIMO Mobile M	X	X	X	X		(1)	(1)		X
ESPRIMO Mobile D	X	X	X	X		(1)	(1)		X
LIFEBOOK E	X	X	X	X		(1)	(1)		X
LIFEBOOK S	X	X	X	X		(1)	(1)		X
LIFEBOOK P	X	X	X	X		(1)	(1)		X
LIFEBOOK T	X	X	X	X		(1)	(1)		X
ESPRIMO C	X	X	X	X	X	(1)	X	X	
ESPRIMO E	X	X	X	X	X	(1)	X	X	
ESPRIMO P	X	X	X	X	X	(1)	X	X	
ESPRIMO Q	X		X	X	X	(1)	(1)		(1)
CELSIUS H	X	X	X	X		(1)	(1)		X
CELSIUS M	X	X	X	X	X	(1)	(1)	X (like W)	
CELSIUS R	X	X	X	X		(1)		X	
CELSIUS V	X	X	X	X		(1)			
CELSIUS W	X	X	X	X	X	(1)	(1)	X	
FUTRO C	X	X	X	X	X	(1)	X		
FUTRO S	X	(1)	X	X		(1)	(1)		(1)
PRIMERGY Econel	X	X	X	X	X	(1)	X		
PRIMERGY TX	X	X	X	X		(1)			
PRIMERGY BX	X	X	X	X		(1)			
PRIMERGY RX	X	X	X	X		(1)			

(1) on arrangement